



**Legal, Contract Management
and Negotiation Skills**

**Training Plan
2022**



DISCOVERY TOOLS

Training, Consulting & Conferences Organizing

Legal , Contract Management & Negotiation Skills

Training Venues : (Istanbul/ Cairo/ Alexandria/ Sharm El Sheikh/
Dubai/ Kuala Lumpur/ London/ Austria/ Amsterdam)

Code	Course Title	Date
LTC 068	The Complete Course on Contracts Management	02 – 06 JAN 2022
LTC 069	Contract Risk Management and Compliance	09 – 13 JAN 2022
LTC 070	Best Practices in Claims Management	16 – 20 JAN 2022
LTC 071	Oil and Gas Contracts	23 – 27 JAN 2022
LTC 072	Contracts Management Specialist	30 JAN – 03 FEB 2022
LTC 073	Negotiation Skills in International Oil Contracting	06 – 10 FEB 2022
LTC 074	Managing Tenders, Specifications and Contracts	13 – 17 FEB 2022
LTC 075	PPP Project Preparation and Contract Management	20 – 24 FEB 2022
LTC 076	Contract Excellence for Non -Legal Professionals	27 FEB – 03 MAR 2022
LTC 077	Tender Procedures and Bid Evaluation	06 – 10 MAR 2022
LTC 078	Mastering Contract Management and Claims Mitigation (Certified Contracts Professional)	13 – 17 MAR 2022
LTC 079	Court vs Mediation vs Arbitration: Claims and Dispute Management	20 – 24 MAR 2022
LTC 080	Commercial and Business Contracts	27 – 31 MAR 2022
LTC 081	Managing Contractual Liabilities	03 – 07 APR 2022
LTC 082	Upstream Petroleum Contracts	10 – 14 APR 2022
LTC 083	Contract Management Techniques	17 – 21 APR 2022
LTC 084	Writing Effective Legal Documents and Commercial Contracts	24 – 28 APR 2022
LTC 085	Negotiating Contracts Effectively	01 – 05 MAY 2022



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LTC 086	The Contracts and Project Management MBA	08 – 12 MAY 2022
LTC 087	Essential Skills for Contract Professionals	15 – 19 MAY 2022
LTC 088	Conflict Avoidance and Dispute Resolution in Construction Industry	22 – 26 MAY 2022
LTC 089	Negotiating, Drafting and Understanding Contracts	29 MAY – 02 JUNE 2022
LTC 090	Managing Vendor Qualification, Performance and Contract Compliance	05 – 09 JUNE 2022
LTC 091	Negotiating and Dispute Resolutions	12 – 16 JUNE 2022
LTC 092	Mergers and Acquisitions	19 – 23 JUNE 2022
LTC 093	Contract Negotiation and Development, During and after COVID	26 – 30 JUN 2022
LTC 094	Arbitration and Dispute Resolution	03 – 07 JULY 2022
LTC 095	FIDIC Contracts Management: Practical Use of FIDIC Contracts	10 – 14 JULY 2022
LTC 096	Maintenance Contract Management	17 – 21 JULY 2022
LTC 097	Contracts: Reading, Writing and Negotiating	24 – 28 JULY 2022
LTC 098	Contract Administration from Award to Completion	31 JULY – 04 AUG 2022
LTC 099	Construction Contracts Masterclass	07 – 11 AUG 2022
LTC 100	Legal Research and Writing	14 – 18 AUG 2022
LTC 101	Essentials of Contracting and Contract Negotiation	21 – 25 AUG 2022
LTC 102	Negotiation Skills and Contract Management Techniques	28 AUG – 01 SEP 2022
LTC 103	Field Unitisation and Equity Redetermination	04 – 08 SEP 2022
LTC 104	Contract Management Techniques and Project Governance	11 – 15 SEP 2022
LTC 105	Advanced Contracts Translation	18 – 22 SEP 2022
LTC 106	Introduction to Business Contracts : A Practical Guide	25 – 29 SEP 2022
LTC 107	Contract Management Principles and Practices	02 – 06 OCT 2022
LTC 108	EPCIC Contract Management in Offshore and Marine	09 – 13 OCT 2022
LTC 109	Advanced Legal Translation	16 – 20 OCT 2022



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LTC 110	Cost Control and Procurement, Tenders and Contract Management	23 – 27 OCT 2022
LTC 111	International Contracting	30 OCT – 03 NOV 2022
LTC 112	Managing and Negotiating with Consultants and Contractors	06 – 10 NOV 2022
LTC 113	Negotiation and Documentation of Oil Industry Transactions	13 – 17 NOV 2022
LTC 114	Outsource Maintenance Contracts	20 – 24 NOV 2022
LTC 068	The Complete Course on Contracts Management	27 NOV – 01 DEC 2022
LTC 071	Oil and Gas Contracts	04 – 08 DEC 2022
LTC 073	Negotiation Skills in International Oil Contracting	11 – 15 DEC 2022
LTC 074	Managing Tenders, Specifications and Contracts	18 – 22 DEC 2022
LTC 079	Court vs Mediation vs Arbitration: Claims and Dispute Management	25 – 29 DEC 2022